![global software logo — Start in Excel. Stay in Excel.]

Implementation and Education Coordinator

Overview:

Implementation and Education Professionals provide expertise for our Microsoft® Excel-based Automation tools. The primary tasks are to provide product installation testing and setup, deliver training and implementation of the Global Software, Inc. Excel Automation Suite and develop strong working relationships with customers. This position also provides consulting services implementing reporting best practices for clients. Paving the way for a successful partnership with the customer, this role also supplies ongoing support.

Major Duties/Specific Skills:

- Responsible for the implementation and training of our Suite of Excel-based Automation software
- Assists in development and delivery of training classes/materials
- Using best-practices to provide reports that meet specific customer requirements
- Provides ongoing support for customers via WebEx, telephone, email and on-site
- Assists in sales demos as well as Proof of Concept (POC's) as required
- Promotes additional add-on software sales and service engagements to current customers
- Collaborates with team members to determine reporting needs in various vertical markets

Requirements/Experience:

- Advanced Microsoft Excel skill set with experience
- Must have experience with Viewpoint and MRI software
- Hands on experience with Microsoft ERPs as well as others such as JDE, SAP, ORACLE, etc.
- Strong SQL skills in SQL Server, Oracle, iSeries and DB2 platforms
- Degree in Accounting or work experience comparable
- Experience with Microsoft Office, specifically Excel, Access and support thereof
- Familiarity with Excel based reporting tools as well as other industry leading reporting tools helpful
- Excellent communication and presentation skills
- Self-motivated with strong project management background
- Ability and willingness to travel at least 50%

About Global Software, Inc.

Global Software, Inc. is the No.1 worldwide provider of Microsoft® Excel-based reporting and automation solutions to ERP systems including SAP®, Oracle®, JD Edwards®, among others. Global's tools enable spreadsheet users to gain live access to ERP data within Excel for secure financial and operational reporting, budgeting, and automated report delivery. The Reporting Suite is comprised of the flagship Spreadsheet Server, Distribution Manager, and Enterprise Budgeting. Founded in 1973, Global's tools are used in 50+ countries, and support over 5,000 customers and 500,000+ users with a 24/7/365 services and support infrastructure. In addition, Global's worldwide partner channel is comprised of over 120 member companies.