



GLOBAL SOFTWARE, INC. CASE STUDY

Prym Consumer USA

Introduction

This case study of Prym Consumer USA is based on a September 2016 survey of Global Software, Inc. customers by TechValidate, a 3rd-party research service.



“Spreadsheet Server made data available to us that was too difficult or time-consuming to obtain before. This data has enabled us to make better decisions concerning our business and to make them more timely.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select Global Software, Inc.'s Spreadsheet Server:

- Rekeying data from the ERP system into spreadsheets
- Manual, multi-step reporting processes
- Lacking access to real-time information
- A heavy reliance on IT to create or edit reports
- Creating reports in a timely manner
- Lacking data accuracy and/or validity
- Combining / consolidating General Ledger (GL) and non-GL data from multiple ERP & relational database sources

Company Profile

Company:
Prym Consumer USA

Company Size:
Medium Enterprise

Industry:
Consumer Products

ERP Platform
SAP

Use Case

- Evaluated the following reporting tools before choosing Spreadsheet Server:
 - A Business Intelligence (BI) solution
 - A reporting tool packaged with ERP
 - BizNet Software
- Supplemental reporting tools used with Global Software Spreadsheet Server:
 - A data warehouse solution
 - An ERP packaged reporting tool
- Selected Spreadsheet Server over the competition because of the following:
 - Flexibility to connect to multiple systems and outside General Ledger
 - Capability to drill down to sub-ledger details
 - Excel-based Interface
- Uses Spreadsheet Server for Financial / General Ledger reporting and the following modules:
 - Sales
 - Inventory

About Global Software, Inc.

Global Software, Inc. is the leading provider of Microsoft Excel-based automation & reporting solutions to enhance the world's foremost Business Intelligence (BI), Enterprise Resource Planning (ERP) including: SAP®, Oracle®, Microsoft®, Infor®, Viewpoint® and other operational platforms. Global's tools enable spreadsheet users to gain live access to ERP data within Excel for secure financial and operational reporting, budgeting, automated report delivery.

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[Global Software, Inc.](#)

Results

The surveyed company achieved the following results with Global Software, Inc.'s Spreadsheet Server:

- The removal of disparate static Excel sheets
- Faster, streamlined report creation
- Improved data accuracy
- Faster access to live data to make strategic decisions
- Empowered users to create their own reports with less dependence in IT
- Greater visibility into the overall business strategy
- Reporting processes streamlined with Spreadsheet Server:
 - Data extraction from an ERP or relational database
 - Automated distribution of reports to management / other departments
 - Month-end close and management / board reporting packages
 - Reporting outside the general ledger, such as inventory, manufacturing, sales, purchasing, projects, etc.
 - Auditing and tax schedules
 - Budgeting / forecasting processes
- Actions or business insights gained using Spreadsheet Server:
 - Identified incorrectly allocated funds and/or duplicate invoices due to reporting errors
 - Directed initiatives based on findings in reports
 - Centralized reporting practices
 - Increased their ability to complete tactical and complex analysis

Source: Scott Mayfield, Assistant Controller, Prym Consumer USA

Research by TechValidate

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