

# CASE STUDY:

## Microsoft Excel Automation KLAUSSNER HOME FURNISHINGS



Klaussner Home Furnishings was founded in 1963, is the employer of nearly 2,000 employees, and is based out of Asheboro, NC. It has 10 manufacturing plants, a distribution facility, and a warehouse here, as well as showrooms in High Point, NC and Las Vegas, NV. Klaussner Home Furnishings is a dominant force in the furniture industry and they pride themselves on supplying 500 styles of furniture, 600 fabric/upholstery options, and 75 leather choices. Along with domestic partnerships, they have those overseas that promote/distribute their upholstery, reclining furniture, and décor/furnishings for bedrooms, dining rooms, and custom orders, as well.

### 1 COMPANY SNAPSHOT

Customer Since : 2007  
Users : 5  
ERP System : JD Edwards

"Spreadsheet Server has allowed us to give information to non-accountants in a more usable form."

Scott McCutchen  
VP and Controller, International Operations  
Klaussner Home Furnishings

### WHAT KLAUSSNER HAS TO SAY

### 2 SITUATION & STRATEGY

Previously, data at Klaussner was constantly being rekeyed from program to program and from JD Edwards into spreadsheets. Due to this, they decided to go search for a more compatible system for ad-hoc reporting on the fly that was not static. They were looking for a cost-effective solution that did not require a tremendous amount of training. Klaussner knew they wanted software that would allow them to look deeper into data with more room for analysis that would not take multiple hours out of the work day. They found the end-user friendly Spreadsheet Server to be the perfect fit.

### 3 RESULTS

Fast Implementation and Training for intuitive, user-friendly products

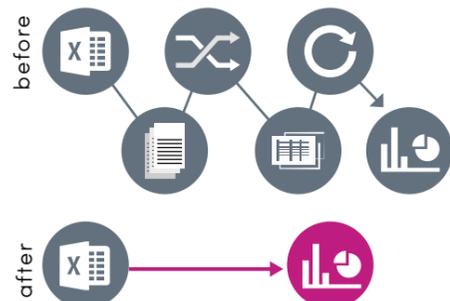


### 5 RESULTS

Increased accuracy and flexibility for on-the-fly reporting



### 4



Eliminated data entry and hassle of switching between programs

### 6 RESULTS



Spreadsheet Server converts Excel into a tightly integrated analytical tool for any ERP system. Users can leverage the strength of their spreadsheets with seamless dynamic integration to their information, along with powerful drill-down capability to the lowest level of detail. It allows users to build a range of reports from simple ad hoc workbooks to complex dashboard-type views of critical business data.



Distribution Manager automates the distribution of reports from Excel.

### 7 PLATFORMS FOR SUCCESS

### 8 IN A NUTSHELL

Spreadsheet Server has turned reporting into a team effort rather than a single person's task. They use Spreadsheet Server and Distribution Manager for all of their financial reports; from monthly analysis and reconciliations to ad-hoc reporting and payroll. With locations all over the country and overseas, sharing documents and working with real-time data has been extremely beneficial. Month-end close is no longer a hassle or concern for Klaussner Home Furnishings.