



GLOBAL SOFTWARE CASE STUDY

# United Laboratories

## Introduction

This case study of United Laboratories is based on a January 2017 survey of Global Software customers by TechValidate, a 3rd-party research service.

“

Global Software’s Spreadsheet Server allowed us to get the information very fast and build many reports.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Global Software’s Spreadsheet Server:

- A manual, multi-step reporting process
- Heavy reliance on IT to create or edit reports
- Having to combine / consolidate / transfer GL and non-GL data from multiple ERP & relational database sources (consolidating hospitals, moving trial balance over to new system when changing ERP systems, etc.)

Required less than 75% of their IT support / ERP resources prior to implementing Spreadsheet Server.

## Use Case

Spreadsheet Server helped automate the following industry reports:

- Vendor reports
- Buildings and/or projects reports
- Cost reports

## Results

The surveyed company achieved the following results with Global Software’s Spreadsheet Server:

- Increased employee workload capacity by 100% with Spreadsheet Server.
- Automated 10-50 reports with Spreadsheet Server.

### Company Profile

Company:  
**United Laboratories**

Company Size:  
**Medium Enterprise**

Industry:  
**Pharmaceuticals**

ERP Platform:  
**SAP**

### About Global Software

Global Software, Inc. is the leading provider of Microsoft Excel-based automation & reporting solutions to enhance the world’s foremost Business Intelligence (BI), Enterprise Resource Planning (ERP) including: SAP®, Oracle®, Microsoft®, Infor®, Viewpoint® and other operational platforms. Global’s tools enable spreadsheet users to gain live access to ERP data within Excel for secure financial and operational reporting, budgeting, automated report delivery.

#### Learn More:

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Research by TechValidate

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