

# LASCO Distributors Limited

## Introduction

This case study of LASCO Distributors Limited is based on a September 2016 survey of Global Software customers by TechValidate, a 3rd-party research service.

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By creating an easy to use interface, linked to the GL with drill down capabilities, we were able to turnaround accounting reports more quickly. More time could then be spent analyzing the numbers with budget holders, as opposed to simply preparing the numbers. This meant more informed, effective and targeted business decisions could be made to manage costs and improve profitability.”

## Challenges

The business pain points that led the profiled company to evaluate and ultimately select Global Software's Spreadsheet Server:

- Rekeying data from the ERP system into spreadsheets
- A manual, multi-step reporting process
- A heavy reliance on IT to create or edit reports
- Difficulty creating reports in a timely manner
- Over-reliance on too many analysts to produce FS reports

## Use Case

- Evaluated the following reporting tool before choosing Spreadsheet Server:
  - A reporting tool packaged with ERP
- Selected Spreadsheet Server over the competition because of the following:
  - Drill down capability to sub-ledger details
  - Employees and support
  - Excel-based Interface
  - Pricing
  - Quick implementation time

## Results

The surveyed company achieved the following results with Global Software's Spreadsheet Server:

- The removal of disparate static Excel sheets
- Faster, streamlined report creation
- Improved data accuracy
- Faster access to live data to make strategic decisions
- Empowering users to create their own reports with less dependence on IT
- Greater visibility into the overall business strategy
- Real-time update of KPIs, trend analysis and graphs, with each iteration of the financial statements, ensuring presentations are accurate and reliable.
- Reporting processes streamlined with Spreadsheet Server:
  - Data extraction from ERP or relational databases
  - Month-end close and management / board reporting packages
  - Budgeting / forecasting processes
- Actions or business insights gained using Spreadsheet Server:
  - Directed initiatives based on findings in reports
  - Centralized reporting practices
  - Increased their ability to complete tactical and complex analysis
- Saved over 300 hours in one year with Spreadsheet Server.

### Company Profile

Company:  
**LASCO Distributors Limited**

Company Size:  
**Medium Enterprise**

Industry:  
**Consumer Products**

ERP Platform:  
**Oracle**

### About Global Software, Inc.

Global Software, Inc. is the leading provider of Microsoft Excel-based automation & reporting solutions to enhance the world's foremost Business Intelligence (BI), Enterprise Resource Planning (ERP) including: SAP®, Oracle®, Microsoft®, Infor®, Viewpoint® and other operational platforms. Global's tools enable spreadsheet users to gain live access to ERP data within Excel for secure financial and operational reporting, budgeting, automated report delivery.

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