



GLOBAL SOFTWARE, INC. CASE STUDY

## Burroughs & Chapin Co.

### Introduction

This case study of Burroughs & Chapin Co. is based on a January 2018 survey of Global Software, Inc. customers by TechValidate, a 3rd-party research service.

“Spreadsheet Server gave access to GL data to analysts who were not necessarily familiar with our enterprise accounting software or its report writing capabilities.”

### Challenges

Addressed the following reporting challenges after implementing Spreadsheet Server:

- Combining/consolidating GL and non-GL data from core systems and other database sources

Evaluated a reporting tool packaged with ERP before selecting Spreadsheet Server.

### Use Case

- Has not used Spreadsheet Server as a replacement for Oracle Discoverer.
- Uses the following supplemental reporting tools with Spreadsheet Server:
  - An ERP Packaged reporting tool
- Uses Spreadsheet Server QueryDesigner’s functionality for the following types of reports beyond Financials/GL:
  - Payables/Receivables
  - RE Leasing Analytics

### Results

- Freed up 25% of their organization’s IT support now that they have Spreadsheet Server to create reports.
- Trimmed more than 30% from their previous reporting process after using Spreadsheet Server.

#### Company Profile

Company:  
**Burroughs & Chapin Co.**

Company Size:  
**S&P 500**

Industry:  
**Professional Services**

ERP:  
**Oracle**

#### About Global Software, Inc.

Global Software, Inc. is the leading provider of Microsoft Excel-based automation & reporting solutions to enhance the world’s foremost Business Intelligence (BI), Enterprise Resource Planning (ERP) including: SAP®, Oracle®, Microsoft®, Infor®, Viewpoint® and other operational platforms. Global’s tools enable spreadsheet users to gain live access to ERP data within Excel for secure financial and operational reporting, budgeting, automated report delivery.

#### Learn More:

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Source: Jim Perito, Financial Director, Burroughs & Chapin Co.

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Research by TechValidate