



# Tempur Sealy

## Introduction

This case study of Dell is based on a March 2017 survey of Global Software, Inc. customers by TechValidate, a 3rd-party research service.



“Atlas helps to combine the data and provides a way for the end user to create reports by themselves. Time, effort and money are saved.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Atlas:

- Manual, multi-step reporting processes
- Combining/consolidating GL and non-GL data from multiple ERP & relational database sources

## Use Case

- Used Atlas for reporting beyond Financials/GL in the following areas:
  - Reports for top management
  - Inventory
  - Customer service
- Chose Atlas over the following tools:
  - Business intelligence solutions (Targit, JetReports, Zap, BI365)
  - An Excel Add-in

## Results

- Experienced the following benefits as a result of Atlas:
  - Streamlined report creation
  - Improved data accuracy
  - Users being able to create their own reports, and less dependence on IT
  - Visibility into the overall business strategy
  - The ability to upload data directly from Excel
- Streamlined the following processes by using Atlas:
  - Extracting data from Dynamics/relational database
  - Month-end close & Management/Board Reporting Package
  - Budgeting/Forecasting processes
  - Data migration / upload
- Gained the ability to do the following by using Atlas:
  - Identify incorrectly allocated funds and/or duplicate invoices due to reporting errors
  - Centralize reporting practices
  - Gain Data Validation capability
  - Increase the ability to complete tactical, complex analysis
- Freed up 100-200 hours in one year throughout their organization by using Atlas for reporting.
- Freed up 50-100 hours in one year throughout their organization by using the data migration/upload functionality within Atlas.

### Company Profile

Company:  
**Dell**

Company Size:  
**Large Enterprise**

Industry:  
**Industrial Manufacturing**

ERP Platform:  
**JD Edwards**

### About Global Software, Inc.

Global Software, Inc. is the leading provider of Microsoft Excel-based automation & reporting solutions to enhance the world's foremost Business Intelligence (BI), Enterprise Resource Planning (ERP) including: SAP®, Oracle®, Microsoft®, Infor®, Viewpoint® and other operational platforms. Global's tools enable spreadsheet users to gain live access to ERP data within Excel for secure financial and operational reporting, budgeting, automated report delivery.

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